



Contract

New York State

Group 20915 Furniture, All Types

Award #23295, Stylex Contract #PC70282

Effective: May 1, 2024 thru December 1, 2028

PROGRAM DETAILS

Stylex has been awarded a direct contract with State of New York Office of General Services as a source of supply for furniture. This agreement is available for use by all state agencies, schools, colleges, universities, cities, counties and other government entities in New York.

Ordering Instructions

Orders must reference the contract #PC70282. Orders must include appropriate product items with correct color choices, quantities, net prices, ship-to location, a point of contact, and servicing dealer. Orders must show the correct net prices, otherwise the order will be turned for modification. Stylex requires a copy of the end-users PO when the order is made through the dealer. Orders can be placed two ways. See below:

- Orders made from NY State agencies to Stylex:
Stylex
c/o Servicing Deler
PO Box 5038
Delanco, NJ 08075

lcapozzoli@stylexdesign.com
ascott@stylexdesign.com
- Orders made from authorized dealers to Stylex.

Discounting

Discount to the end user is 48% off.

Awarded Categories

- 1: Conference Furniture (Seating & Tables)
- 3: General Purpose Tables
- 5: Household Furniture
- 6: Library Furniture
- 7: Office Furniture (Casegoods, Book Cases, Lounge, Seating & Tables)
- 9: Specialty Seating

Products

- | | |
|-------------------|---------------|
| Adorn | NYC Standard |
| Brooks | NYC Wrap-Over |
| Click | Obair Tables |
| Cove | Ridge |
| Cove Tables | Ridge Guest |
| Dau | Sava |
| Dela | Share |
| Dia | Still Screens |
| F4 | Trim |
| Free Address | Umo |
| Insight | Underline |
| Insight Executive | Verve |
| Insight Mesh | Verve Wood |
| Mark 2 | Welcome |
| Metrum | Yoom |
| Nestle | Yoom Soft |
| NYC Loose | Zephyr |
| NYC Relaxed | |



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Inside Delivery / Installation

Per New York definition, Inside Delivery is intended for free standing furniture only; and will consist of removal from truck, product assembly in place and removal of debris. The Stylex fee for inside delivery is 12% for Upstate and 15% for Downstate (of the net product amount). This amount shall be quoted to the customer, and added as a line-item to their purchase order. Per New York definition, Installation is intended for products such as systems furniture, high density filing, and fixed seating. Installation is NOT included in this contract, and shall be handled separate from the contract and negotiated on a project-by-project basis. Design services are not included in this contract.

Freight Terms / Delivery

Freight terms for this contract are FOB Destination, meaning Stylex will pay freight to anywhere in the continental 48 States. Orders are to ship to one location. For multiple locations, prior approval is needed from Stylex, in order to receive contract discount. There is a minimum order size of \$3,800 list. Stylex will honor orders for less than the minimum order size with the freight prepaid and added to the invoice. Standard leadtimes shall apply.

Warranty

Stylex standard warranty shall apply, please see warranty statement within the price list.

Cancellations / Return Policy

Cancellation of orders prior to production shall be at no charge. After production, cost incurred may be applicable. Returns will not be accepted without written authorization by Stylex. Agencies shall pay and bear responsibility for returns. Returns are subject to a restocking fee.

Servicing Dealer Responsibilities

Servicing Dealers are responsible for assisting any New York agencies with any and all contract orders. Dealers are NOT allowed to change any contract term or condition, including products available, discounts, net prices or delivery. Dealers shall promote the contract in a professional manner. Dealers must familiarize themselves with the contract terms and conditions, and maintain appropriate insurance requirements. Dealers must also be in good standing with Stylex. Commissions are calculated on the net product sale only.

Contract Reporting

This contract requires various sales and participation reports. A sales report is due every 6 months. And a WMBE and SDVOB participation report is due every month. It is imperative that copies of the end-user PO be provided to Stylex for reporting responsibilities.

Dealers may be called upon for assistance in gathering information. Stylex is not a Minority Owned, Women-Owned, or Service-Disabled Veteran-Owned Business.



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PROGRAM DETAILS

Downstate Local Representative

Levine Contract Furniture Group
Matt Levine
mlevine@lcfg.com
212. 686. 8406

Upstate Local Representative

Inline & Company
Mike Barnes
info@inlineandco.com
315. 413. 0058

Stylex Contact Information

Joe Farrell, Vice President of Sales
jfarrell@stylexdesign.com

Lori Capozzoli, Account Manager
lcapozzoli@stylexdesign.com

Ann Marie Scott, Account Manager
ascott@stylexdesign.com
856. 524. 1415

Additional Information

Further contract information can be found and New York's OGS Website, [here](#).

The Design & Construction group support architectural, engineering and construction support services:
ogs.ny.gov/design-construction

Sales teams may choose to register in the New York State Contract Reporter to receive advertised opportunities:
nyscr.ny.gov

Annual NY GovBuy Expo:
govbuy.ogs.ny.gov/